Winter Fuels Conference 2012



Michigan Energy Appraisal

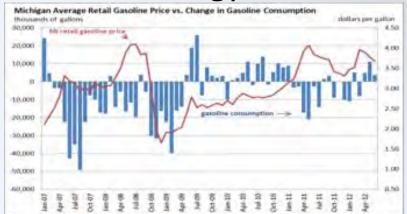
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What is the MI Energy Appraisal?

- Summer and Winter assessment of energy markets.
 - Electric
 - Natural Gas
 - Motor Gasoline
 - Distillates
 - Propane
- Focus includes:
 - Short-term (one year) forecasts
 - supply, demand, and price analysis
 - Discussion of relevant and noteworthy events and market trends



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Appraisal Models

- Comprised of 21 separate structural and time series econometric models
- Parameters include:
 - Weather
 - Employment, Income and Household Data
 - Economic indices (i.e., industrial production index)

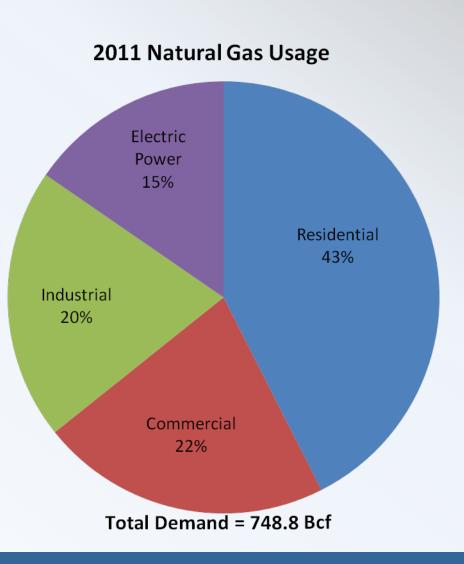
Data Sources

- U.S. Energy Information Administration (EIA) Short Term Energy Outlook
- Global Insights (Economic Reports and Data)
- NOAA, Natl. Weather Service Climate Prediction & Data Center
- MPSC Operations & Wholesale Markets Division
- American Automobile Association (AAA)
- Oil Price Information Service (OPIS)
- State Heating Oil & Propane Price (SHOPP) Survey sponsored by the EIA



Natural Gas Use in Michigan

- Demand driven by the residential sector
- Nearly 80% of homes use it as primary heating fuel
- Served by interstate pipelines including:
 - ANR
 - Vector
 - Great Lakes Gas
 Transmission

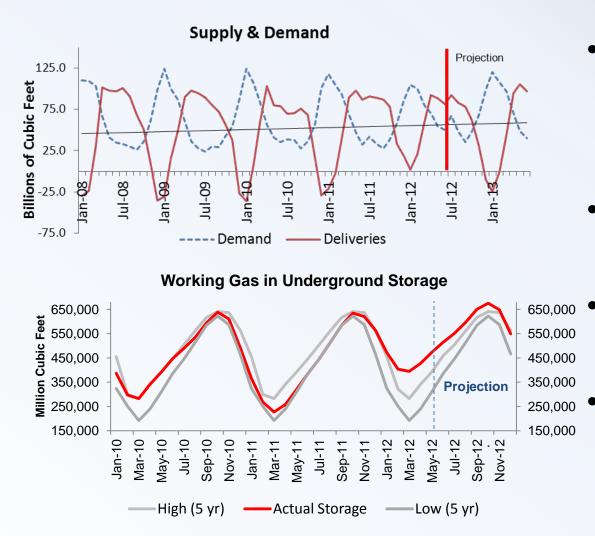


Michigan Production



- Michigan natural gas production in 2011 was 134.5 Bcf which is equivalent to about 18 percent of winter demand
- Legacy production decreasing by approximately 5 percent annually
- Auctioned oil and gas lease rights on State lands generated \$178 million in 2010.
- Subsequent auctions have been for much less

Michigan Natural Gas Demand

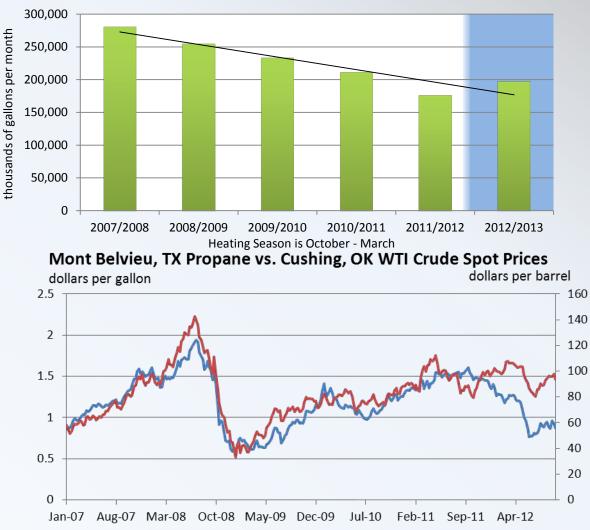


- Total demand is projected to be nearly 10% higher for 2012 calendar year- driven by electric power sector
- Overall trend of continued growth over past 5 years.
 - Michigan has 10% of storage nationally
 - Inventories 65% above 5 year average at end of heating season in March 2012

Propane

Michigan has the largest residential propane market in the U.S.

- Overall downward demand trend
- Prices monitored each season with the SHOPP report
 - Oct 1, 2012 prices 22% below last year
 - Recent price trends not as closely linked to crude spot prices



Michigan Total Propane Demand by Heating Season

Winter Heating Fuel Summary

		Weather Normalized	
	Actual	Projections	% Change
	2011-2012	2012-2013	2011/2012
Natural Gas			Actual
Consumption (Mcf)	61	68	
Avg. Price (\$/Mcf)	\$9.77	\$9.13	-7%
Expenditures (\$)	\$600	\$621	3%
Heating Oil			
Consumption (gallons)	437	546	
Avg. Price (\$/gallon)	\$3.57	\$3.77	6%
Expenditures (\$)	\$1,559	\$2,056	32%
Propane			
Consumption (gallons)	554	693	
Avg. Price (\$/gallon)	\$2.41	\$1.88	-22%
Expenditures (\$)	\$1,336	\$1,303	-2%
Heating degree days %	-20.0	0	
Departure from Normal			



New Projects

 Currently examining and evaluating all Appraisal forecasting models

Annual update of our "Energy Overview"

 SHOPP report for 2012-2013 Heating Season underway



Questions?

Energy Appraisal http://www.dleg.state.mi.us/mpsc/reports/energy/

Energy Overview http://www.dleg.state.mi.us/mpsc/reports/energy/energyoverview

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